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An Immersion Program for Public Sector Transportation Professionals

**I-95 CORRIDOR
COALITION**



International Trade, Transportation & Economic Development

Frank McDonough

President

New York Shipping Association, Inc.



What does NYSA do?

- Negotiate the labor-management contracts and work rules
- Represent management in contract issues, pier level grievances, job actions, arbitrations and civil actions
- Hire, train and dispatch longshore workers; hire/train clerks, checkers, maintenance and security officers
- Co-manage benefit funds for the International Longshoremen's Association and the Port Police and Guards Union
- Influence public policy and legislation through lobbying in New Jersey, New York and Washington, DC
- Conduct studies, analyses and surveys on port-related issues
- Educate the public through "Delivering Prosperity" and other initiatives
- Encourage and support the continued development of the port
- Co-own & manage IT company; provide industry and indemnification insurance through NYSA Captive Insurance Company

Port Facilities in the Region





2007 Import Volume Trading Partners

RANK	Country	% of NY/NJ Trade
1	China	24.69
2	Italy	7.63
3	India	5.89
4	Germany	5.46
5	Brazil	5.15
6	Japan	3.89
7	Netherlands	3.57
8	France	3.23
9	Thailand	2.50
10	Spain	2.41

Sources: Port Authority of New York & New Jersey

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2007 Export Volume Trading Partners

RANK	Country	% of NY/NJ Trade
1	China	26.82
2	India	7.96
3	Netherlands	3.59
4	United Kingdom	3.54
5	Germany	3.31
6	Brazil	2.69
7	Japan	2.68
8	South Korea	2.59
9	Belgium	2.40
10	Italy	2.21

Sources: Port Authority of New York & New Jersey

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General Cargo

Largest Import Volumes	Commodity	Volume
	Furniture	243,422
	Women's & Infantware	81,974
	Beer & Ale	69,342
<u>Major Import Growth:</u>	Auto & Truck Tire & Tubes; Beverages; Hardware; Vegetables; Braid/Canvas/Cloth	

Largest Export Volumes	Commodity	Volume
	Paper, Carbon, Crepe	259,806
	Automobiles	152,445
	Mixed Metal Scrap	47,596
<u>Major Export Growth:</u>	Iron, Steel, Scrap; Automobiles; Unclassifiable Chemicals; Construction Equipment; Machine Parts	

Sources: Port Authority of New York & New Jersey

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Contract Year 2007 Cargo & Passenger Flows through the Port of NY & NJ

Category	Volume
Containerized cargo	Imports – 1,587,512 Exports – 1,546,200 } Includes Empties
Auto	Imports – 637,794 Exports – 115,131 } Vehicles
Breakbulk	Imports – 193,300 Exports – 113,200 } Tons
Cruise Lines	264,800 Man-hours



The Marine Transportation System

- * 25,000 MILES OF NAVIGABLE CHANNELS
- * 3,700 MARINE TERMINALS
- * 361 PORTS
- * 174,000 MILES OF RAIL
- * 45,000 MILES OF INTERSTATE HIGHWAY
- * 115,000 MILES OF LOCAL CONNECTORS
- * 1,400 DESIGNATED INTERMODAL CONNECTIONS





Port Economic Impact Figures



- 122,550 direct jobs in the Port Industry.
- A total of 232,910 jobs in the New York-New Jersey region.
- Local, state and federal tax revenues of \$5.8 billion.
- Personal income of \$12.6 billion.





Offsite Port Industry Jobs

2004

Sector	# of Jobs
Water Transportation (headquarters & other miscellaneous)	6,500
Wholesale/Warehousing*	78,000
Banking	2,500
Insurance	3,100
Freight Forwarding/Customhouse Brokerage	9,900
State and Local Government	1,600
Offsite Total	101,600



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