

## Services Provided to NYSA Members

- Labor Contract Negotiation & Management
- Training Program Management
- Critical Equipment Training Programs
- Disaster Recovery Planning
- Labor & Employment Law Workshops
- Dredging Program Assistance
- Legislative/Government Assistance
- Port Security Training Assistance
- Marketing Programs
- Educational Programs
- NYSA Newsletter & Member Notices
- Liability Insurance & Indemnification
- Productivity Training
- Training & Labor Reports
- Simulator Training at Training Center
- Training & Safety Plans
- Port Tracker Statistical Summaries
- Automated Training Voucher Program
- Studies/Analyses/Surveys on Workforce Issues
- Port Orientation & Educational Tours for Corporate and Government Visitors
- Air Quality Emission Reduction Strategies
- Re-Development & Training Grants
- Government Liason
- Processing New Hires
- Dispatching Longshore Labor



## Membership of NYSA

American Maritime Service of New York, Inc.  
 American Stevedoring, Inc.  
 The American Sugar Refining Company  
 APL Limited  
 APM Terminals/Universal Maritime Service Corporation  
 Asset Protection Group  
 Atlantic Container Line  
 Bay Container Repairs of New Jersey  
 Bermuda Agencies, Ltd.  
 Cargotec Services USA  
 Ceres Atlantic Terminals, Inc.  
 China Shipping (North America) Agency Co., Inc.  
 CMA-CGM (America) Inc.  
 Container Services of New Jersey, Inc.  
 COSCO Container Lines Americas, Inc.  
 CSAV Group North America  
 Ecuadorian Line, Inc.  
 Essex Cement Company  
 Evergreen Shipping Agency (America) Corporation  
 FAPS, Inc. (ASSOCIATE MEMBER)  
 FJC Security Services, Inc.  
 Global Terminal & Container Services, L.L.C.  
 Hamburg Sud North America, Inc.  
 Hanjin Shipping Company, Ltd.  
 Hapag-Lloyd (America) Inc.  
 Hoegh Autoliners AS  
 Horizon Lines  
 "K" Line America, Inc.  
 MJ Rudolph Kinder Morgan  
 M.P. Howlett, Inc.  
 Maersk Inc.  
 Maher Terminals LLC  
 McRoberts Protective Agency, Inc.  
 Michael Stapleton Associates  
 MOL (America) Inc.  
 New York Container Terminal, Inc.  
 NYK Line (North America) Inc.  
 OOCL (USA), Inc.  
 Port Newark Container Terminal LLC  
 Ports America, Inc.  
 Portwide Cargo Securing Company  
 Safmarine, Inc.  
 Securitas Security Services USA, Inc.  
 The Shipping Corporation of India Limited  
 Sims | Metal  
 United Arab Shipping Company  
 Wallenius Wilhelmsen Logistics  
 Yang Ming Marine Transport Corporation (Yang Ming Line)  
 Zim Integrated Shipping Services Ltd



333 Thornall Street  
 Suite 3A  
 Edison, NJ 08837  
 (732) 452-7800 Phone  
 (732) 452-6315 FAX  
[www.nysanet.org](http://www.nysanet.org)



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## Who is NYSA?

The New York Shipping Association (NYSA) is a premier professional organization in the maritime industry. The organization supports a secure and growing port and a highly skilled labor force, efficiently and economically moving cargo in a deep and sustainable harbor located in an estuary flourishing with natural resources.

NYSA provides services in worker and safety training, worker screening and employment, and day-to-day labor relations. It also provides management, administrative and information services to various employee benefit funds, and participates in the regulated management and daily dispatching of the longshore workforce.

We are the ocean cargo carriers, the terminal operators, the stevedores, the marine-related businesses that move the cargo, train and employ laborers, provide and maintain the equipment moving nearly \$166 billion in imports and exports to and from the largest and richest consumer market in the world.



## Our MISSION

The New York Shipping Association mission is to represent the interests of its members in maximizing the efficiency, cost-competitiveness, safety and quality of marine cargo operations in the Port of New York & New Jersey.

NYSA will accomplish this mission:

Through strong advocacy of our members' interests in the public, government and business communities;

Through negotiation of fair collective bargaining agreements with the International Longshoremen's Association and the Port Police and Guards Union;

Through effective implementation of those collective bargaining agreements; and judicious management of the various funds created thereunder;

Through close collaboration with other maritime and maritime-related organizations who share common interests;

Through partnering with public agencies tasked with the improvement of the region's transportation system; and

Through frequent communications with members to insure that their interests are well served.

## NYSA Operational Roles



### \* UNITED STATES MARITIME ALLIANCE INC.

Non-profit membership organization representing port associations, carriers, stevedores and terminal operators on the Atlantic and Gulf Coasts. Conducts Master Contract negotiations with labor, manages a legislative and regulatory affairs program, develops industry training materials, co-chairs Management-ILA Managed Health Care Trust Fund, chairs Board of Directors of CCC Service Corporation and the Industry Captive Insurance/Reinsurance Program.

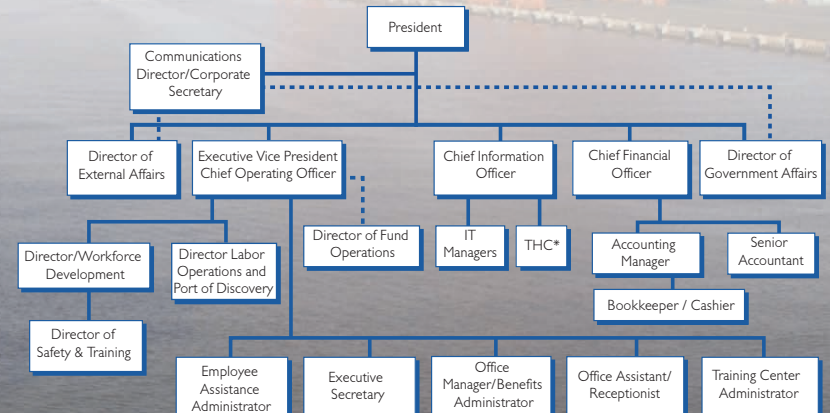
### \* CCC SERVICES CORPORATION INC.

For-profit independent corporation providing administrative, statistical, accounting, data processing, information technology, consulting and similar support services to USMX, NYSA and others under negotiated contract.

### \* NEW YORK SHIPPING ASSURANCE ASSOCIATION

NYSA has established a wholly-owned Vermont captive insurance company (NYSAA) to provide insurance coverage to NYSA members for certain losses that arise out of implementation of the collective bargaining agreements negotiated by NYSA on the members' behalf with the ILA, AFL-CIO and the Port Police and Guards Union and its local unions, operating in the Port of New York & New Jersey.

## NYSA Organizational Chart



\* Telephonic Hiring Center